Luton 2020 - 2040 A place to thrive

Luton Covid-19 Economic Recovery Plan Crisis, Rescue, Recover, Reform 2020 to 2022



Contents

Introduction
Luton Economy Pre Covid-19
Covid-19: one of the most impacted local authority areas?
Reasons for Optimism
Luton Covid-19 Economic Recovery Plan
Key underpinning principles
Crisis Response
Rescue Response
Recovery and Reform
People
Economy
Place
Community Wealth Building Think Luton campaign 'play your part'
PLACE: Sector and Cluster development
Luton Key Business Sectors
2
UK Employment Sectors

Introduction

This plan is focused on Luton's economic recovery in response to COVID-19. In recent years, Luton has enjoyed economic success with high rates of economic growth and earnings above the national average. Despite this, Luton has faced high levels of deprivation with 46% of children growing up in poverty. The COVID-19 pandemic presents challenges for our economy and for our residents. Centre for Cities cited Luton as having the 7th highest number of furloughed workers, 32,000 jobs at risk and the 8th highest claimant counts for cities and large towns in the UK. This difficult period has clearly demonstrated the need to secure a strong economic recovery whilst protecting our most vulnerable. In line with Luton's 2040 vision, this plan builds on the significant momentum that was developed before the pandemic and reinforces our ambitions to deliver an Inclusive Economy in Luton.

Based on sound evidence, we will harness the good things we have already achieved and some of the change benefits that have emerged out of the crisis. There will be variable impacts on sectors of the economy and further impacts to follow from the EU exit with a need for diversification of business models and a need to respond to trends such as automation of jobs and the climate emergency. However, out of adversity can come positives, and by working together we can build back a better Luton, one that is future ready, inclusive and sustainable. To do this we will bring forward the work of our Inclusive Economy Strategy with the aim of growing our economy to provide more high-value and well-paid jobs for our residents; drive growth in key sectors, including the airport; and bring forward our new Town Centre Masterplan to make our town centre a more attractive destination for office, retail and leisure use. We will continue our partnership with major employers and anchor institutions to combine efforts to generate wealth which is invested back into Luton.

This plan sets out the actions we will take to support the economy through the phases of **crisis**, **rescue**, **recovery and reform**, while being flexible and responsive with so many unknowns. It is closely tied into broader areas of work under development such as the Town Centre Recovery Plan and Masterplan, the Digital Plan and key infrastructure projects. A new collaboration has emerged between partners in responding to this crisis and this plan has and will continue to be developed within the context of wider plans that are underway, including the government economic response, the Oxford to Cambridge Arc, the South East Midlands Local Enterprise Partnership (SEMLEP) and local partnerships and initiatives.

Our short-term aims are:

- Helping businesses to reopen in line with new guidelines
- Helping businesses to recover and rebuild
- Providing immediate employment and skills support for unemployed/furloughed/those facing redundancy
- Providing confidence to businesses, the community and investors
- Communicating and signposting
- Collaboration and partnership working
- Securing external funding

Longer term, our ambitions remain:

- An Inclusive Economy
- More of our residents in high-value, well-paid jobs
- A skilled workforce that meets the needs of local employers
- A thriving town centre, with the right mix of office, retail, leisure and residential space
- More money spent locally, with increased social value from the public sector and anchor institutions
- Our airport will be at full capacity, providing maximum benefit to jobs and the economy

Luton Economy Pre Covid-19

Prior to the COVID-19 outbreak Luton's economy had been performing well:

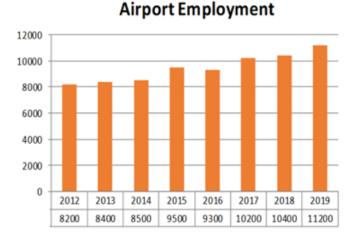
- A strong local economy worth £7.5 billion
- Gross Domestic Product (GDP) per head had been growing at a faster rate than the national figure
- Employment from the airport and related business had been growing with 11,200 employed, the majority in fulltime jobs
- 92,000 people were employed in Luton
- Self employment growing as a share of the workforce, with 14,000 self employed.

However, challenges remained:

- 7th highest rate of child poverty in UK
- Claimant rates were higher than the national average at 3.2%, economic inactivity was also higher
- Those commuting into Luton earned more than residents who earned an average of £1.22 p/h below workplace earnings
- An estimated 1 in 5 jobs were not paying a living wage
- Only 34% of Luton jobs were in management and professional occupations, compared to 46% nationally
- Only 11% of those self employed in Luton were in high skilled areas compared with 22% nationally

GDP per head, 2014-2018						
Area	2014	2015	2016	2017	2018	17/18 growth
Luton	30,306	31,348	32,839	33,096	35,139	6.2%
Central Beds	22,011	21,751	22,947	24,887	25,806	3.7%
UK	28,824	29,441	30,397	31,367	32,216	2.7%

Source: Office for National Statistics



Claimants as a proportion of residents aged 16-64						
Dec-19	All	Male	Female			
Luton	3.2	3.5	2.8			
Central Beds	1.4	1.6	1.3			
East	2.3	2.5	2.0			
Great Britain	2.9	3.4	2.4			

Claimant Count Trend Dec 2017- Dec 2019

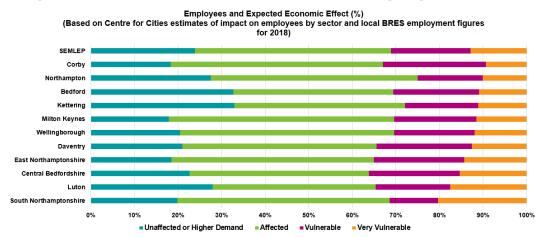
Covid-19: one of the most impacted local authority areas?

Covid-19 has affected local economies differently. Luton is in the top ten cities and towns for:

- Furloughed workers for at least 3 weeks since March 2020 (at 25.6%)
- Claimant count as share of working-age population, August 2020 (at 8.76%)
- % change in claimant count claims in cities and large towns from March to August 2020 (at 5.4%, the joint highest ranking with Slough)
- % of exports to EU countries (at 56%), indicating there will be further challenges from the impact of the EU transition period
- Luton's economy is particularly vulnerable due to high numbers (33%) working in 'at risk' sectors
- The global slowdown has left Luton exposed with its airport a major part of the economy

Source: Centre for Cities

Central Beds, Luton and parts of Northamptonshire expected to have most vulnerable employees



Source SEMLEP. NB. Datasets merge Aviation and Logistics together, disguising the true impact for Luton of the vulnerabilities in the Aviation sector

Claimant Count March-August 2020

Area	March 2020	March 2020 %	August 2020	August 2020 %
Bedford	3,510	3.2	7,480	7.1
Central Bedfordshire	2,750	1.2	8,155	4.5
Luton	4,515	2.5	11,735	8.8
United Kingdom	1,268,620	2.7	2,726,510	6.5
East	90,675	2.0	217,065	5.7

Source: Office for National Statistics

Reasons for Optimism

Luton's strengths as a town

Our town is vibrant, modern and diverse, benefiting from its excellent location, close to the centre of the Oxford to Cambridge Arc and outstanding connectivity by road, rail and air.

One of the youngest populations in the country - a fifth of our residents are below the age of 16



Home to the 5th largest airport in the UK

A strong local economy -

77.5% of pupils attending good

or outstanding schools in Luton

worth £7.5 billion at

the beginning

of 2020



Home to the University of Bedfordshire, Luton Sixth Form College and **Barnfield** College

-



Outstanding green space, including six Green Flag parks

A growing arts, culture, heritage and leisure offer that supports the wellbeing of our population



Developments and plans for the future still progressing:

- Luton 2040 Vision
- Town Centre Masterplan _
- **Barnfield College** -
- Luton Dart
- Aspirations for the UK's most sustainable airport

A super-diverse town - 55% of the population are non-white British



Outstanding location and connectivity -10 miles from the M25 and less than 30 minutes from London by rail





Luton Covid-19 Economic Recovery Plan

Our Covid-19 Economic Recovery Plan takes a system wide approach across the themes of people, place and economy and is structured in four phases:

- Crisis the period until lockdown is lifted
- Rescue managing to avoid further deterioration
- Recover moving towards business under the 'new normal'
- Reform Building a BETTER economy

The Inclusive Economy Board is driving the activity outlined in this Plan and is responsible for key work streams to create more high valued jobs in Luton and enable the people of our town to access these jobs through enhanced skills and opportunities.

The Board will be supported by informal sub-groups to help take forward key areas of work:

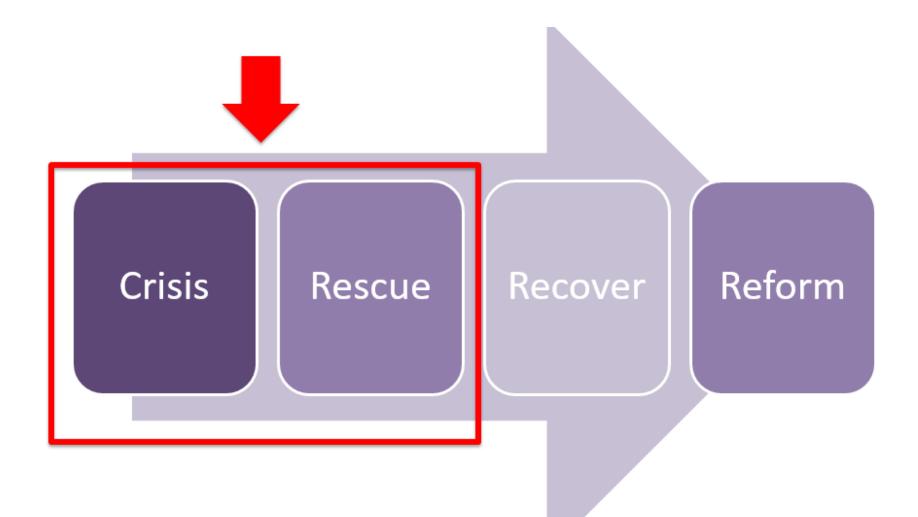
- Business Provider Forum
- Sector Groups
- Property and Infrastructure Group

The Plan has clear links with Luton's Population Wellbeing Strategy, with shared objectives as set out in the Luton 2040 Plan.

Key underpinning principles

This plan is underpinned by the following principles:

- Driven by data, insight and scenario planning
- · Tailored to reflect the uniqueness of Luton
- Value driven to build back a BETTER economy
- Inclusive and carbon neutral
- Community wealth building as a central plank
- A holistic approach where "Every contact counts" with businesses
- Aligning to wider plans and partnerships and building on the new collaborations
- Preparing for external funding, e.g. Shared Prosperity Fund, repurposing of EU funds
- Good Practice learning from previous economic shocks and from other areas
- Two-way communication with government and stakeholders



Crisis Response

Delivery or promotion of Government resources:

- Small Business Grants
- Retail, Hospitality and Leisure Grants (£10,000 or £25,000)
- 12 months Business Rates Relief (Retail, Hospitality and Leisure)
- Discretionary Grants
- Coronavirus Business Interruption Loan Scheme
- Coronavirus Job Retention Scheme (furlough)
- Self-employment Income Support Scheme
- Bounce Back Loans
- Statutory Sick Pay Rebate
- Time to Pay
- Covid-19 Corporate Financing Facility
- Universal Credit (UC) / DWP
- Wider government support

Local response:

- Luton Council
 - Luton Economic Recovery Group
 - Implementation of grants and reliefs
 - Rent holidays
 - Support with compliance
 - 121 business calls & signposting
 - Think Luton business support media campaign
 - Employment support & UC application support
- Bedfordshire Business & Economic Recovery Group
- SEMLEP Growth Hub: Business Survey, 121 Business advice; webinars; media campaign
- Bedfordshire Chamber of Commerce
- Federation of Small Business
- Luton BID #LutonBusinessSupport
- University of Bedfordshire and regional Arc universities
- Insights and lobbying Government

Rescue Response

Ambition	Theme	Activity	Lead and partners	Funding
Rescue and recovery of businesses	Govt Support packages	 Communications campaign Think Luton & social media Lobbying and intelligence 	LBC Communications, LBC Business Intelligence, LBC Economic Development, Beds Economic Recovery Group, SEMLEP	Business As Usual (BAU)
	Business advice and support	 Communication campaign Think Luton & social media 121 telephone support Business advice and signposting Key Account Management Business support programmes Role of Intermediaries 	LBC Economic Development, LBC Communications, Beds CoC, SEMLEP, FSB, UoB, Cranfield University, Wenta, business networks	BAU
	Business relief	 Delivery of business rates relief and grants Delivery of local Business Grants Discretionary Fund Assessment and delivery of business rates hardship Assessment and delivery of rent holidays 	LBC Revs & Bens, Economic Development LBC Property & Construction	Covid funds LBC funds
Safe reopening across Luton	Luton wide	 Business returning to work guidance on new regulations Food safety / retail Supportive relationships and on-going enforcement to ensure compliance including social distancing Open for Business support for businesses to implement Covid Secure measures Business messaging and support for Track and Trace Support local supply chain with PPE to local businesses 	LBC Public Health, Public Protection, Neighbourhood Enforcement Teams, Economic Development, LBC Communications	BAU, Covid Funds
	Town Centre	 'Open for business' guidance and support Reopening guidelines and BID packs Marketing campaign Think Luton, social media Town Centre Recovery Plan 	LBC Economic Development, LBC Public Protection, BID, LBC Communications	BAU, Covid Funds
Employment and skills support	Employment Support Hub	 Support with UC applications Passport to Employment Employment Hub Council Tax Hardship 	LBC Adult Learning, LBC Customer Service, DWP, NCS, CLLD	ESFA, CTRS

Our emergency response through the Crisis and Rescue phase (April to July 2020)

Formed an Economic Recovery Cell in the Council

Set up a team between Business Rates and Economic Development to disburse:

- £29.7M business grants issued to 2,338 businesses (91%)
- £1.28M Discretionary Business Support Fund awarded to 278 businesses

Engaged with over 300 businesses and helped them gain access to business support

2,746 businesses signed up to receive Think Luton e-newsletter (an increase of 442 since the end of March)

Issued over 13,000 face coverings to high street & town centre businesses and taxis for customer use

Transitioned Adult Learning onto digital platforms

Provided rapid employment support to over 100 newly unemployed residents

Over 200 adults participated in adult learning activities

Produced a Universal Credit application guide used by the Customer Services Centre to support individuals

Created an employment vacancy portal

Provided anchor institutions such as EasyJet with redundancy support

Piloted a vacancy job matching & virtual careers fair for health and social care jobs, in partnership with BLMK Integrated Care System

Behind the scenes, gathered local intelligence through our in-house data hub, business engagement and SEMLEP surveys

All the above was done at speed

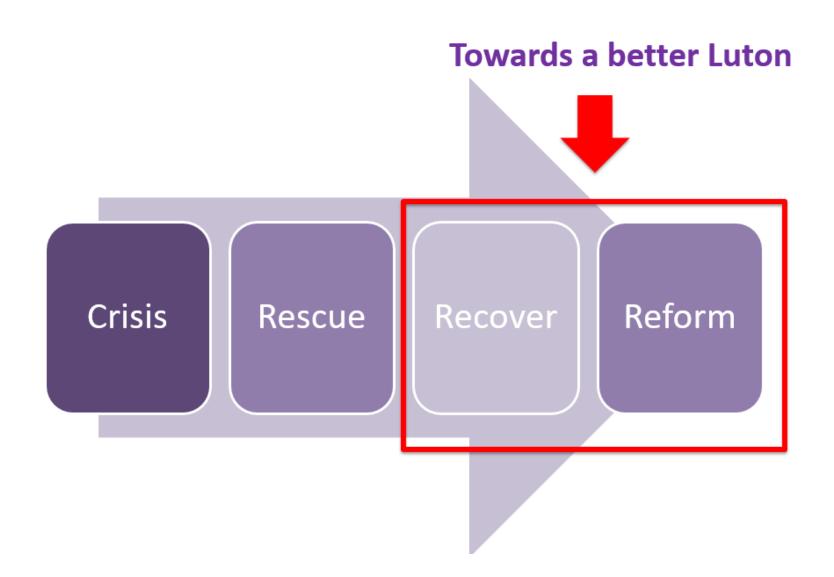












Recovery and Reform

People

- Passport to Employment
- Employment Hub
- Think Local recruitment campaign
- Skills for the Future
- Skills pathways
- Apprenticeships
- Good Employers Charter
- Real Living Wage
- Young People who are unemployed

Economy

- •Key Account Management
- Business resilience, innovation and growth programmes
- Digitisation and diversification
- •Buy Local campaign
- •'Good' Growth (high quality jobs etc)
- •Local supply chains and social value
- •Sector & Cluster Development
- Business ecosystem
- Self employment & entrepreneurialism
- Brexit

Place

- Town Centre Masterplan
- Inward Investment
- Think Luton Proposition
- Employment land demand/supply
- SMART City
- Green Deal
- Connectivity: Transport, Digital, Community, Business
- Good Infrastructure
- Oxford to Cambridge Arc

Luton Key Sectors: Aviation, Automotive, Manufacturing and Engineering Luton Cluster development: Digital & Creative, Green Economy UK Employment Sectors: Construction, Retail Leisure & Hospitality, Health & Social Care, Logistics & Distribution

People

Insight	Ambitions	Recovery	Reform	Lead and partners
 Disadvantaged are now more disadvantaged with vulnerable groups facing severe financial hardship Increase in Universal Credit Different categories: existing unemployed; those who have been furloughed; those facing redundancy Risk of youth unemployment In-work poverty may increase and informal workforce disproportionality affected Increasing concerns around mental health and wellbeing Different models of working - increased need for digital skills Different models of provision required Upskilling and reskilling to meet changing demands Employer led learning continues - different sector profiles emerging with different skills required Survival of private providers (e.g. Apprenticeships) 	Inclusive Economy Low unemployment & in work poverty Well skilled residents fulfilling their potential	 Employment Support Passport to Employment Job matching and careers advice Unemployment support Skills support for furloughed staff Response to redundancy Career change Self employment 'Think local' recruitment campaigns Volunteer training Mental Health and Wellbeing Wrap around support (debt, housing etc) Community employment and skills Skills for the future Transition to blended learning (online/classroom) Opportunity for reskilling and upskilling Digital skills and skills for a zero carbon economy Employer led skills pathways and sector support Apprenticeships Levy Careers Hub Virtual work experience Support for young people (particularly NEET, LAC) in accessing Kickstart, apprenticeships, traineeships, skills 	 Employment and Skills Strategy (2021) Skills ecosystem and employer led skills pathways Good Employer Pledge Real Living Wage In work poverty – tackling precarious employment and low paid jobs Retain graduates in the local economy 	LBC Adult Learning, CLLD, Schools, FE & HE, DWP, NCS, SEMLEP, VCS, CAB, Serco Establish an Employment and Skills Partnership Group Government Skills Toolkit; DWP Find a Job and Employer help

Economy

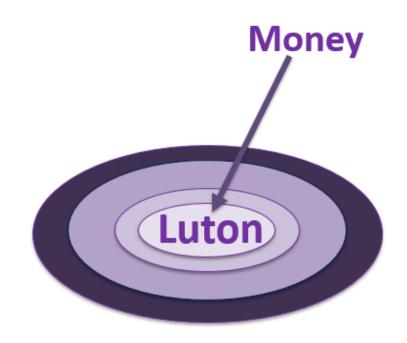
Insight	Ambitions	Recovery	Reform	Lead and partners
 Digital revolution and period of reform 	Inclusive Economy High quality employment	Every contact counts & Key Account Management	Sector Plans	LBC business teams (Business Rates, Enforcement,
 Shift from growth to resilience and retention, restructuring, 	and good jobs Business growth and	'Buy local' social value, procurement, supply chain resilience, market warming events	Business support ecosystem	Landlord), SEMLEP, UoB, Arc universities, Beds Chamber of
diversification and reconfiguration	innovation Increased GVA and	Segmentation of types of businesses and support	Business innovation and research programmes	Commerce, FSB, Luton Business Forum
 Sector shifts with winners and 	productivity	required:	F - 0	
losers		Entrepreneurs, start ups	Sector specific programmes –	Establish a Business Provider
 Risk of micro business failures Support required for Luton's 		 Micro, SME, Scale ups, Large employers, Third sector 	Creative/Digital start ups; Green Economy	Forum
entrepreneurial culture		Town centre support	Leonomy	
 Need more resilient supply 		Support for industrial areas	Business growth and collaborations	
 chains Business investment in 		Pusinger Resource and Support Programmer	Different economic models – role of	
 Business investment in innovation will slow whilst the 		Business Recovery and Support Programmes: advice, mentoring, webinars, training, grants,	co-operatives, resilience in the third	
focus is on recovery		innovation vouchers, promotions, online	sector	
Impact of Brexit		networking, employee wellbeing, import/exports,		
 Support required: access to finance, HR, legal, governance, 		funding, lobbying	Supply chain and cluster development (Supply Chain	
commercial, imports/exports,		Support for digitisation and diversification of	Charters, market warming and	
cyber/digital, homeworking,		business models	support)	
public protection & compliance, food safety etc.		Innovation is key: -	'Good' Employers with businesses	
lood salety etci		Innovation funding	'giving back' (community wealth	
		Focus on scale up and entrepreneurial culture	building)	
		 Business/academic partnerships UoB Innovation Bridges 		
		out intovation bridges		

Place

Insight	Ambitions	Recovery	Reform	Lead and partners
for the future, a stronger focus on cultural, leisure and civic assets Sector recovery and reshaping will be needed as new patterns emerge	Inclusive Economy High quality employment and good jobs Business growth and innovation Increased GVA and productivity	 Think Luton campaign Communications strategy Web Portal Social media Open for Business Visitor guides Inward investment & sectors Targeted campaign to sectors who are currently looking for premises Meanwhile uses Review of commercial premises and employment land supply/demand and inward investment approach for sectors and clusters – emerging sectors and repurposing Infrastructure Town Centre Recovery Plan Digital connectivity (5G, fibre), cyber threats Transport connectivity Revisit priority infrastructure projects 	 Inward Investment & sectors Positioning with SEMLEP & OxCam Arc Luton Proposition Employment land Distribution Hubs / last mile Collaborative/cluster zones (Creative & Digital cluster in town centre; Green Economy) Innovation/enterprise centres – K Block, Silver Street New demand for shared workspaces / touch down points Airport Enterprise Zone High quality employment SMART city Infrastructure Town Centre New ways of working Impact on employment land Impact on housing market A Green New Deal & Climate change – new ways of working to support carbon reduction Better travel options 	 Town Centre Group, LBC Planning (Local Plan), BID, SEMLEP, Property Agents, UoB, Arriva Town Centre Recovery Plan Town Centre Masterplan Local Plan Local Transport Plan Think Luton Communications Strategy Climate Change Plan Digital Strategy Local Transport Plan

Community Wealth Building Think Luton campaign 'play your part'

Luton's Anchor organisations working together to maximise wealth generation in the local economy



Developing a Good Business Charter

Fair Pay and Conditions	Real Living Wage / Luton Living Wage
Recruitment and Diversity	Local recruitment Passport to Employment Inspiring young people and adults Disability Confident Employer
Skills and Progression	Staff learning, development and progression Apprenticeships Coaching and mentoring programme Informing skills provision
Workplace Wellbeing	Supporting staff to thrive Health and Wellbeing for Workforce
Carbon reduction	Carbon Literacy Carbon Reduction Plans
Buy Local	Targeting influenceable spend towards local suppliers
Supporting Luton	Ambassador for Luton Champion for Luton's Looked After Children Supporting Community initiatives

PLACE: Sector and Cluster development

Luton Key Business Sectors

Sector	Insight	Response / opportunities	Key partners
Airport / Aviation	 Period of reform: move to automation and clean technologies Some flights have recommenced, cargo and private aviation still performing well Further downward pressure from new restrictions, quarantine etc Peak Covid air traffic was 99% down year on year Estimated 3 to 4 years for the travel industry to get back to where it was precovid19 Central pillars to recovery will be investment in passenger safety, health measures, digital transformation, automation, sustainability, innovation and customer confidence & experience Diversification – staff reassigned to support NHS, airport firefighters on distribution Staff redundancies announced in some local businesses 	 Innovation and collaborations with digital/Al/automation Redundancy support Signposting to business advice Facilitating collaborations and access to funding Supply chain mapping and repurposing (impact on Tier 2/3 of supply chain) Reshaping skills requirements 	LBC / LLAL / LLAOL / SEMLEP / Cranfield University / LGA Strategic Aviation Special Interest Group Engagement with sector businesses
Automotive, Engineering and Manufacturing	 Peak Covid car market was down 95%, with car showrooms closed Locally, Vauxhall performing well due to production of commercial vehicles Quarantine period impacting on key staff movements in EU (i.e. engineers, industry experts) Forecast market will be down 30% by end of year Seeking a govt focus on UK businesses (Buy British) Investment will slow in innovation Seeking incentives and funding for new technologies Future innovation opportunities in this sector to diversify in crisis periods Challenges in supply chain and demand Impact of EU Transition (Tariffs, Customs, Regulations) 	 Government lobbying Signposting to business advice Supply chains and repurposing Need more resilient UK supply chains (particularly manufacturing) Advanced Manufacturing cluster UoB STEM offer Sector skills pathways for residents Opportunity for electric vehicle manufacturing (and future technologies) Facilitating collaborations and access to funding 	LBC / Luton Technology Group / Regional Automotive Group (via SEMLEP) / SEMLEP Advanced Manufacturing Group / University of Bedfordshire Engagement with sector businesses

Luton Cluster Development

Sector	Insight	Response / opportunities	Key partners
Creative, Digital	 More businesses in this sector have been working from home Current supply chain and cashflow issues Sharper focus on use of digital technologies, however some businesses seeing digital marketing as a luxury at the moment Impact as many are micro/self employed 	 Virtual work options for businesses (part of business continuity) Shift to new technologies: digital, AI, automation SMART city Digital skills for residents and businesses ICT Escalator business grants UoB STEM Good connectivity (full fibre, 5G), SMART cities Develop a new Digital Sector Cluster in Luton Digital Academy and digital skills camps 	LBC / Culture Trust / RevolutonArts/Luton ICT Cluster / Luton Arts, Cultural and Creative Industries Group / SEMLEP Cultural & Creative Group / University of Bedfordshire Engagement with sector businesses
Green economy	 The shutdown necessary to fight coronavirus around the world has had rapid and profound impacts on the environment, a greener more equal economy must emerge the other side 	 Green Recovery (new normal should be a cleaner normal) Green, clean technology Business support packages should include 'Green' Asks Acceleration of sector specialisms such as Electric Vehicles/new technologies Opportunity for retrofit projects Roll out of electric charge points Active transport initiatives Green Sector Cluster in Luton Green skills for residents and businesses Circular economy 	LBC / Luton Climate Change Plan & partners, / SEMLEP / Universities Engagement with sector businesses

UK Employment Sectors

Sector	Insight	Response / opportunities	Key partners
Retail, leisure & hospitality	 Covid Secure measures required to reopen, may not have the funds to maintain viable business Restaurants exploring new business models, shift to takeaways Some businesses will not survive Complete relaunching of some businesses Future of the High Street 	 Support with reopening Provide compliance guidance Opportunities through the future high street fund Rebuild shopper confidence, incl. new approach to engaging UoB students Town Centre Masterplan 	LBC / SEMLEP / Town Centre Forum / Luton BID / Bury Park Business Forum / Hoteliers Group / UoB Engagement with sector businesses
Construction	 Reduced building capacity and shortages of materials Infrastructure will be crucial to economic recovery Issues: cash flow worries; supply chain; closing sites; business continuity; grant support and staff safety. 98% of sector are SMEs and 36% self-employed Issues moving forward: Availability of materials; spike in construction activity to finish off projects followed by a dip in pipeline; Challenges with training provision; maintaining skills within the sector, particularly apprenticeships 	 Government lobbying Business advice Supply chains Construction Skills CITB support 	LBC / SEMLEP / Luton Construction Network / CITB / Property Agents & Developers Engagement with sector businesses
Health and Social Care	 Paving the way to a reappraisal of which jobs are most important in a modern economy? Threat to survival of care homes and childcare provision – financial pressures / demand Recruitment demand ongoing 	 Skills and employment pathways Wider support SMART city approach to health and wellbeing 	LBC / Health & Well Being Board / HSC providers / NHS / Public Health Engagement with sector businesses
Logistics & distribution	 Increased demand, but profits impacted by new guidelines Demand for last mile / distribution hubs Logistics & distribution sector are still looking for property Future technologies, drones etc 	 Cranfield Logistics Supply Chain project 	LBC / SEMLEP / Sector Groups / Cranfield University Engagement with sector businesses

Think**Luton**

Think Luton

AMBITIOUS, INNOVATIVE AND READY FOR BUSIN