APPELLANT'S NOTE: KEY POINTS ON THE NOMS AGREEMENT ISSUE

- 1. The first point on the Inspector's List is the essential starting point: what is the purpose of a Nominations Agreement ("NA")? Ms Brown confirmed in XX that nowhere is it stated that part of the rationale for a NA is to suppress rents. Such an indication is entirely absent from the LP & SP. By contrast, the expressed rationale is about securing at least 35% as affordable accommodation and thereafter giving local HEIs access to convenient student accommodation.
- 2. What does policy require?
 - <u>LP</u>: "majority" through a NA, including all the affordable. There is no suggestion that the named HEIs should be *obliged* to nominate 100% of rooms. We comply with LP.

<u>SP</u>:

- P5 (2): is directed to "speculative" direct-let schemes. We are not this. We will have named HEIs under any of options A-D and provide 35% (not 27%) affordable student accommodation, with RoFR or "ring-fenced" noms at an open market rent for the balance. Note also express reference to "subject to viability"; see below.
- P5 (3): we have offered to provide all the student rooms to the named HEIs see A & C So we can also comply with P5(3) notwithstanding its obscure evolution.
- 3. The viability assessments are secondary to the policy, but confirm the Appellant's position. The JB Report of October 2021 shows a "suppressed rents" approach is completely unviable (by £2m) and the 65% direct let approach adopted by AY for the Council in September 2022 is only just viable with no scope for any increased offer.
- 4. All the options secure the key aim of 35% affordable student accommodation for the local HEIs and go further by granting rights over the balance to the local HEIs.